

## The Wireless Market Just Got More Competitive: Peerless Network & Quality One Provide Network/Phone Bundles for MVNOs

CHICAGO, Illinois-April 4, 2016 – Peerless Network announced today a strategic alliance with Quality One Wireless, an arrangement that provides their MVNO (Mobile Virtual Network Operator) customers and Network Operators with a channel to procure handsets enabled for Voice and Messaging over WiFi service (VoWiFi).

Success in the consumer wireless space requires providers to deliver several key components: a high quality and dependable network service, cost effective solutions, and the latest smartphones and mobile hardware. "A strategic alliance between Peerless Network and Quality One Wireless is a terrific match, as it provides for all of these elements combined into one convenient solution," said Heather McNeive, Vice President - Wireless Solutions for Peerless Network.

Peerless Network recently launched its <u>WiFi First Wireless Solution</u>, a service that allows IP-to-IP soft handoffs between WiFi and cellular networks. The innovative offering, for which Peerless Network was awarded a US Patent, provides for seamless interconnections from WiFi-to-cellular, cellular-to-WiFi, and WiFi-to-WiFi networks, a process that significantly extends coverage areas and potentially lowers costs for providers and end-users alike.

The benefit of VoWiFi for mobile users is enhanced coverage within buildings. While cellular service is terrific when one is out and about, it often falters in homes, offices, and other buildings. This is where the ability of a phone to switch from a cellular signal to a WiFi signal is of significant value. It allows a call and the mobile service to continue uninterrupted, with a transparent transfer between the networks.

In order for the service to function however, handsets must be enabled to allow the transition. This is where the services of Quality One Wireless come in—supplying the industry with enhanced phones.

"This complete WiFi solution is a great opportunity for our customers, and definitely a solution for which they've been asking," said John Chiorando, CEO of Quality One Wireless. "We are thrilled to be able to work with Peerless to address this critical need."

## **About Peerless Network**

Peerless Network simplifies how networks, devices and people connect.

Peerless Network is a leader in the wholesale wireless space. With its *WiFi First Wireless Solution*, Peerless Network provides a complete bundled voice and messaging over WiFi service, including application, phone numbers, and underlying cellular network, to MVNOs, network providers, and service providers.

Headquartered in Chicago, IL, for more information visit http://www.peerlessnetwork.com

## **About Quality One Wireless**

Quality One Wireless, LLC is a global leader in wireless distribution, providing complete solutions to mobile device manufacturers, wireless operators, dealers, retailers, wholesalers, MVNOs, and e-commerce partners. Founded in 1993 and headquartered in Orlando, FL, the company operates in multiple countries under the Quality One brand. Their operation manages the entire device life cycle from product development to channel distribution, warranty, repair, and second life sales. Quality One has 200,000 square feet of facility space in Orlando, FL, Ronkonkoma, NY, and Mexico City, plus two domestic call centers that manage a variety of programs including warranty, consumer returns, troubleshooting, and insurance exchanges. Other services include customization for niche markets, M2M solutions, engineering, software customization, logistics, and supply chain. For more information, please visit <a href="https://www.Q1W.net.">www.Q1W.net.</a>

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